

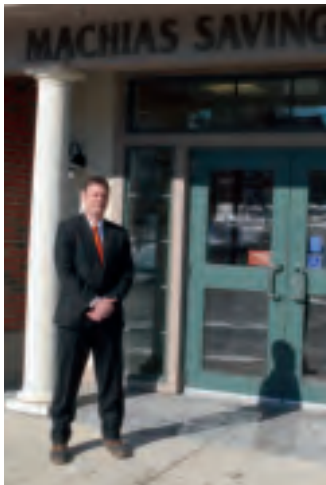
CRITICAL

MACHIAS SAVINGS BANK

Founded in 1869 — 17 locations in Maine

Larry L. Barker, president and chief executive officer

“ AT A TIME WHEN MOST banks are expanding into urban markets, we’re growing our footprint in rural Maine.



Our roots are in rural Maine, and we know the industries and customers very well. We’re heavily invested in and reliant on natural resource-based economies – from blueberry and potato farming to lobster fishing, forestry, and wreath making. We also have a lot of hospitality business. Because of the seasonal nature of our customers, our deposit base grows from spring to fall, and in the winter those funds flow out.

We use our deposits to make loans, and have a 105 percent loan-to-deposit ratio. All the money we take in goes back to our communities.

The only way we can continue to grow and service our rural markets is to have contingent liquidity. Our line of credit with the Federal Home Loan Bank of Boston is **critical** to our ability to serve the needs of our rural markets and continue to grow and expand. Without it, our hands would be tied to a great extent.

It all comes down to funding. We originated over \$200 million in business loans in 2013 alone, and grew the balance sheet \$80 million. FHLB funding is vital to the growth we’ve been able to achieve and the lending we’ve been able to do. ”

st places
k in Maine
e 2008!

Machias
Savings Bank
Member
FDIC

